

TEAM ELITE 90-DAY ACTION PLAN

"Whatever you FOCUS on ...EXPANDS!"

MONTHLY VOLUME GOAL	Month 1: _____	Month 2: _____	Month 3: _____											
	WEEK OF													
IPAs (INCOME PRODUCING ACTIVITIES)	WEEKLY GOAL													TOTAL OR AVG
NEW CUSTOMERS														
# Product Demos														
# Samples Given Properly														
# Follow Up Calls														
# New Customers														
# New Preferred Customers														
% Preferred Customers														
NEW BIZ PARTNERS														
# Videos Sent														
# Presentations (1-on-1 / BOM / JParties / Online)														
# People Presented To														
# JWorld LIVE Guests														
# 3-Way Calls														
AUTOSHIPS														
New Partners on Autoship														
% of New Partners on Autoship														
# New Preferred Customers														
NEW EXECUTIVES														
# New Executives (Personal)														
Avg Time to Executive														
# New Executives (Team)														
PARTICIPATION														
8020365 3 or 5-Day Event														
Company Event														
# Presentations (BOM / JParties / Online)														
JWorld LIVE														
Team Call/Hangout														
Team Social Media/Chat Groups														
Zen Project 8														
JWorld Hangout (Sat)														
Upline Champion Check-In/Coaching														
PERSONAL GROWTH & DEVELOPMENT														
Exercised 3-5 days														
Read Listened Watched PG&D Material														
PERSONAL IPA GRADE FOR THE WEEK														
1 = Did Nothing	WEEKLY NOTES:													
10 = ROCKED IT!														
GO FOR 10s!!!														

Your **COMMITMENT** to **CONSISTENTLY FOCUSING** on these activities each week is how you will develop a business that is:

**GROWING
PROFITABLE
And FUN!**